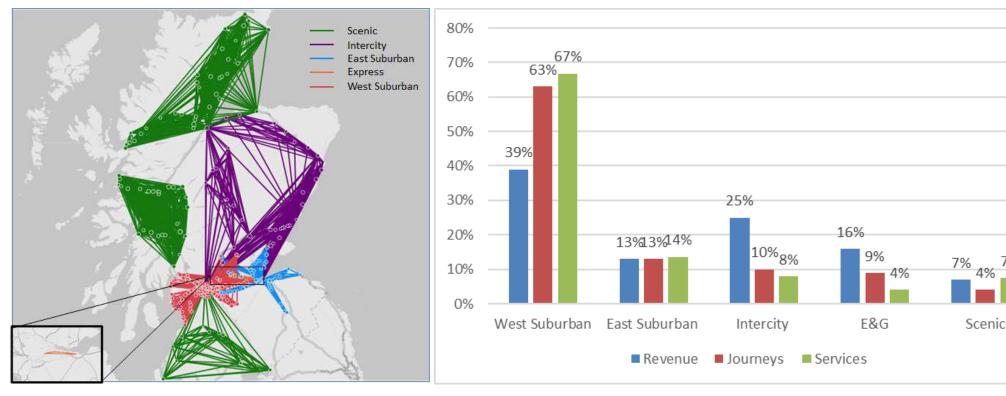
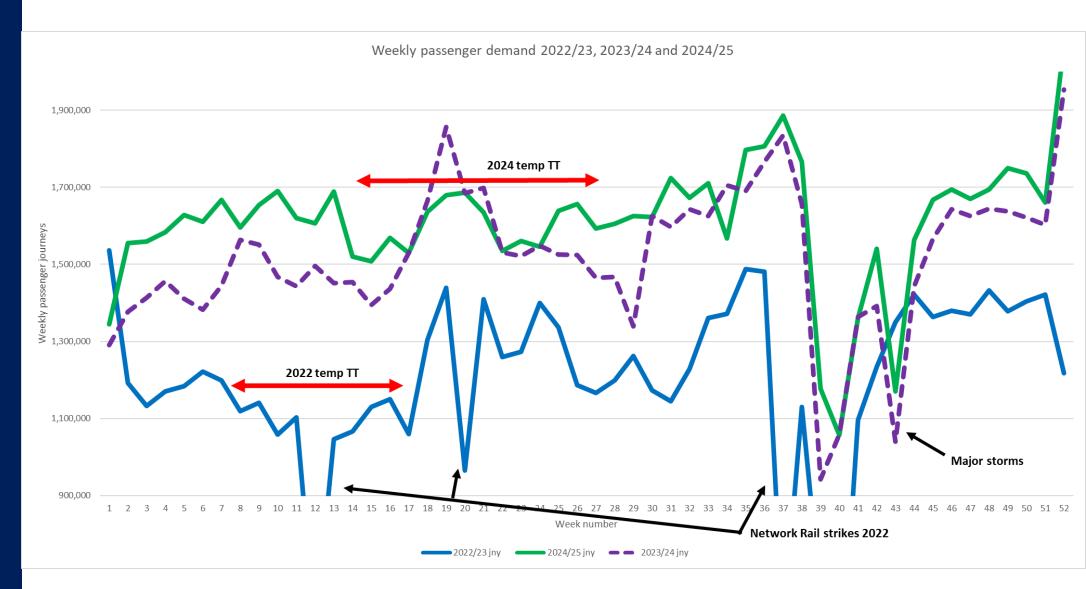


BACKGROUND – SCOTRAIL MARKETS

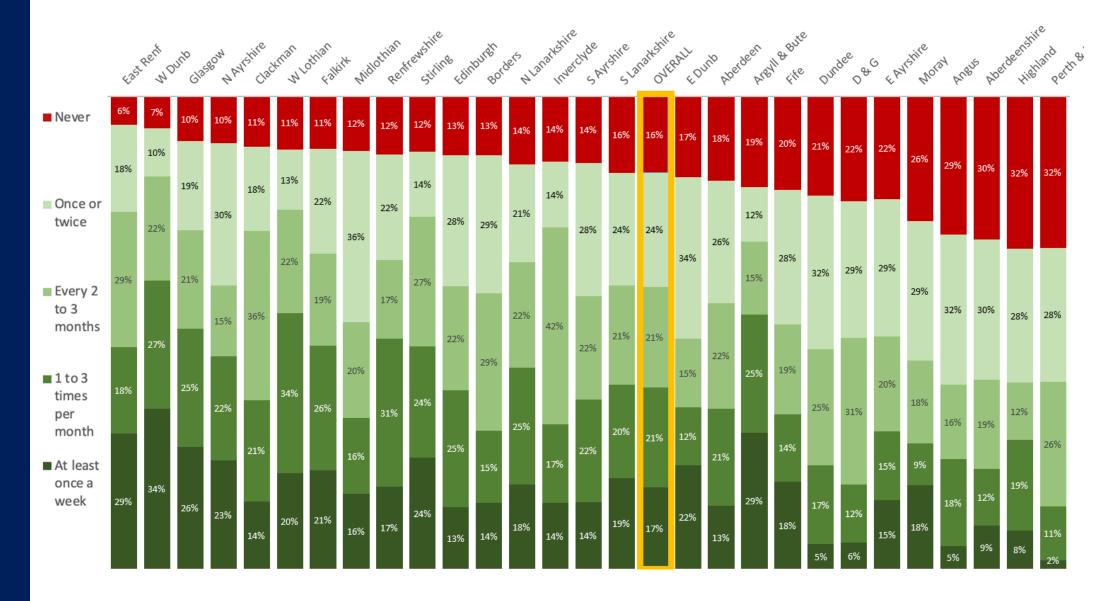


- Two thirds of demand comes from West Suburban (which includes the Greater Glasgow/Strathclyde region), generating almost 40 per cent of revenue.
- Intercity demand accounts for only 10 per cent of ScotRail journeys but with longer distance/higher yielding trips, accounts for a quarter of revenue.
- Scenic demand is highly seasonal.

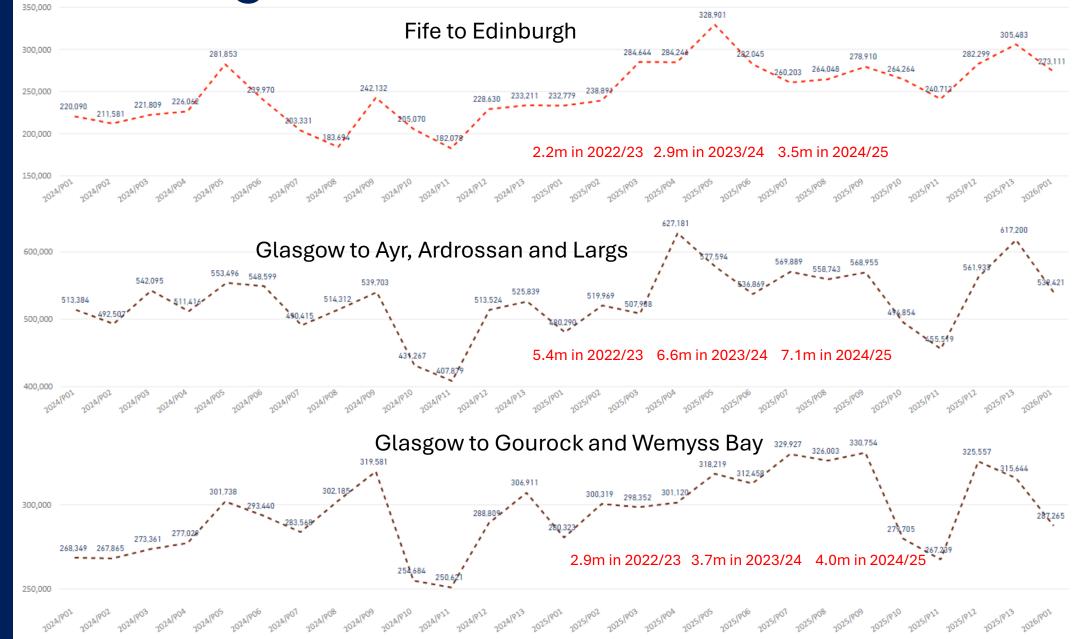
BACKGROUND - PASSENGER GROWTH



BACKGROUND - PASSENGER USE



Passenger demand (Apr 2023 - Apr 2025)



East Kilbride closure and reopening



Fastest growing stations

Station Name		2015-16		2016-17		2017-18		2018-19		2019-20		2022-23	2023-24		2024-25		2024-25	
	*		~		~		~		*		~	_		~		▼	▼	↓ ↓
WILLIAMWOOD		248,394		262,297		268,373		276,657		276,388		162,632	190,015		402,789		112%	
KENNISHEAD		60,457		64,296		78,573		89,894		89,912		78,913	90,100		184,866		105%	
CURRIEHILL		67,082		66,783		69,391		69,254		81,256		69,372	109,886		196,874		79%	
LIVINGSTON SOUTH		342,940		323,853		327,966		295,758		326,977		205,801	302,368		526,289		74%	
KIRKNEWTON		51,736		47,697		50,256		42,997		50,661		39,853	63,860		110,897		74%	
WALLYFORD		311,939		297,084		317,046		307,428		313,991		208,890	286,477		495,740		73%	
DALGETY BAY		341,091		315,296		323,475		306,167		272,215		143,506	198,063		329,874		67%	
POLLOKSHAWS E		331,424		369,387		413,428		407,667		426,115		179,323	254,934		416,178		63%	
CARSTAIRS		53,210		58,058		57,493		58,107		61,317		13,491	28,889		46,541		61%	
DUNFERMLINE QUMT	-	250,659		236,799		249,858		248,695		233,103		140,230	184,230		283,960		54%	
ROSYTH		351,472		332,952		330,818		294,124		260,025		126,816	177,981		273,482		54%	
WHITECRAIGS		300,744		323,201		318,483		345,178		345,643		215,147	277,395		425,178		53%	
STEWARTON		317,209		309,912		320,615		330,266		325,229		182,070	208,212		318,722		53%	
CHATELHERAULT		84,922		101,437		108,692		102,858		96,149		50,919	65,020		99,483		53%	
MONIFIETH		6,685		5,869		5,998		9,262		21,798		24,411	35,575		54,401		53%	
TROON		635,817		704,513		634,381		610,959		593,087		325,469	368,349		563,106		53%	
KILMAURS		103,518		104,219		113,541		117,112		113,802		58,043	69,770		106,571		53%	
FORT MATILDA		132,036		131,668		138,566		147,862		141,722		85,089	102,350		155,152		52%	
LANGSIDE		225,156		249,181		261,796		261,272		265,383		120,901	168,065		253,619		51%	
SHOTTS		213,595		197,448		183,343		172,703		180,400		115,514	153,043		229,466		50%	
																		7







ROLLING STOCK STRATEGY

LONG-TERM OVERVIEW

- All existing fleets, except class 380 and 385 EMU life expired by 2040.
- This means we need to replace 65% of our existing trains
- Through three separate procurements:
 - Suburban: Glasgow suburban routes, Borders, Fife, and Perth and Dundee to Edinburgh and Glasgow.
 - Intercity: Central belt and Aberdeen and Inverness.
 - Rural: South-West Scotland, West Highland, Far North, and Kyle routes.
- This approach maximises the number of trains forming each procurement delivering economies of scale
- Reducing 11 fleet types to just 5 reduces operating costs and significantly improves the customer experience by providing consistency

Other news







Welcome to Tap & Pay - a new, hassle-free way of travelling.

Tap & Pay is a trial of a new, convenient way to travel on ScotRail services. By using a dedicated mobile app, you can generate a barcode whenever you travel, which lets you access trains and stations without the need for a traditional ticket.

Why use Tap & Pay?

- Save time: Generate a barcode and scan it as you travel.
- . Travel flexibly: No need to buy a ticket in advance.
- Best value: On daily and weekly tickets*
- · Railcard discounts: Your Railcard discount is applied automatically.
- Secure payments: Enjoy secure and automated charging.
- . Track your trips: Access your full journey and payment history in your account.

*Excludes Advance and Split Tickets.

How does it work?

With Tap & Pay, you register a few details within an easy-to-use app. Then, whenever you start a journey, nominate your origin station and you will be given a barcode that can be scanned by our on-board staff and used



Why are there not enough train drivers in Scotland?









Questions and Discussion